

*The Seattle - King County Continuum of Care
Consolidated Application Process for the 2015*

HUD Continuum of Care Program
Community Meeting



**YWCA Opportunity Place
Jennings Community Room
2024 Third Avenue,
Seattle, WA**

**Monday, November 2, 2015
10:00am to 12 noon**

AGENDA

- **Welcome**

- **Overview of the 2015 Local McKinney Process**
 - Review and Rank Order

- **2015 HUD Context and Results**
 - National Funding
 - Tiering
 - HUD Funding Priorities
 - New Project (s)

- **2015 NOFA – Implications**
 - Continued Emphasis on Performance
 - Priority on Permanent Housing
 - Priority on Chronic
 - Reallocation

- **Anticipated HUD award promised in CY 2015**

2015 HUD McKinney Continuum of Care Application – Tiering Recommendation

Approved by All Home Funder Alignment Committee 10/26/2015

Background

The Seattle – King County Continuum of Care (CoC) is eligible to apply for \$36,598,186 in the 2015 HUD competition for McKinney Vento Continuum of Care funds. Within that total amount, HUD required the CoC to consider a number of significant program and tiering factors as outlined below:

- \$31,015,412 in annual renewal funding must be placed in two tiers
 - Tier 1 – 85% of the Annual Renewal Amount
 - Tier 2 – 15% of the Annual Renewal Amount
- \$4,652,312 in Permanent Housing Bonus funding for Permanent Supportive Housing (PSH) for Chronically Homeless Households or Rapid Re-housing for any/all populations
- \$930,462 for Continuum of Care Planning

Overview of Final Recommendation

2015 Seattle–King County CoC Tiering

Funding Category	Amount
61 Renewal projects	26,363,100
TIER 1 (85% of Annual Renewal Amount)	26,363,100
Renewals (2 projects)	500,012
Reallocation to PSH (5 projects)	1,027,263
Reallocation to RRH (1 project)	1,252,537
Reallocation to Coordinated Entry	1,872,500
TIER 2 (15% of Annual Renewal Amount)	4,652,312
TOTAL Annual Renewal Amount Applied for	31,015,412
Permanent Supportive Housing (3 projects)	3,552,778
Rapid Re-Housing (2 projects)	1,099,534
TOTAL Amount for Permanent Housing BONUS funding	4,652,312
CoC Planning Grant (non-competitive)	930,462
TOTAL APPLIED FOR	36,598,186

The above strategy supports local McKinney Application Values as approved by the CEH – IAC (3/2/2015) and re-affirmed under the revised CoC governance structure by the All Home Coordinating Board (10/7/15), and meets the following CoC priorities:

- ✓ Strategically responds to HUD’s requirements and priorities outlined in the NOFA
- ✓ Supports new permanent supportive housing for longest term chronically homeless
- ✓ Supports new rapid re-housing for all populations
- ✓ Supports Coordinated Entry
- ✓ Supports CoC planning
- ✓ Maximizes all potential funding

The strategy:

- ✓ Eliminates five supportive services only, five transitional housing projects, and one PSH
- ✓ Reduces four renewing projects

Tier 2 Reallocation (\$ 4,152,300)

Each CoC was required to place 15% of their Annual Renewal Amount in Tier 2. In order to meet our Tier 2 requirement the Seattle-King County CoC is reallocating \$4,152,300. The balance of the 15% is composed of renewal projects.

The following projects are recommended for reduction or elimination. Considerations include:

- 2015 score-based rank-order;
- Housing focus of the fund-source;
- Strategic placement to maximize Tier 2 renewal funding

Project	Project Type	Recommendation	Amount Reduced
Transitions realignment	TH	Not Renewed	81,370
Homelessness Project realignment	TH	Not Renewed	57,278
Sand Point Families realignment	TH	Not Renewed	294,978
Family Village realignment	TH	Not Renewed	78,878
Hopelink Place realignment not renewing	TH	Not Renewed	121,939
P.G Kenny Place not renewing	PSH	Not Renewed	115,946
Medical Respite	SSO	Not Renewed	696,732
Homeless Intervention Project	SSO	Not Renewed	927,121
Homeless Youth Coordination (Pro Youth)	SSO	Not Renewed	738,688
Homeless Child Care	SSO	Not Renewed	479,095
Medical Case Management (Kids Plus)	SSO	Not Renewed	414,005
Project reductions (four projects)	TH / PSH	Reduced	146,270
		TOTAL	\$4,152,300

2015 McKinney Continuum of Care Tiering

Seattle King County Continuum of Care (WA-500) TIER 2	
Amount of Annual Renewal Demand placed in Tier 2 (15% of ARD)	4,652,312
BONUS Projects – PSH for Chronically Homeless and/or RRH	4,652,312
WA-500 Tier 2 TOTAL	9,304,624

The Seattle/ King County CoC is eligible to apply for \$9,304,624 in Tier 2 funds. Projects will be placed strategically in Tier 2 with the goal of maximizing the likelihood of securing funding and in the context of the funding values for CoC Program as re-affirmed by the All Home Coordinating Board.

HUD will individually score each project placed in Tier 2 using the following scoring schema:

Scoring Category	Score	Comments
CoC Score	60	Score proportionate to overall CoC score out of 200 (determined by HUD). This score will be the same for each application, and will be unknown until HUD awards are announced.
Project Type	10	10pts – PSH, RRH, Safe Haven, HMIS, Coordinated Entry; TH for YYA 3pts – Transitional Housing for Families or Single Adults 1pts – Supportive Services Only (SSO) renewal
Commitment to HUD Policy Priorities	10	PH – Housing First TH – low barrier, rapid placement, no service participation requirements or preconditions CEA / HMIS – automatic 10 points
Project Ranking	20	Score based on application amount and amount of Tier 2 funding already allocated (i.e. projects placed higher in the priority order).
TOTAL	100	

SEATTLE KING COUNTY CoC TIER 2 CONSIDERATIONS:

The Seattle/ King County CoC considered three key factors in the priority placement of projects as described below: 1) project category; 2) project type; and 3) project cost:

1. PROJECT CATEGORIES

a. Realignment Projects

Realignment projects are projects changing their project model from Transitional Housing for families with children to Permanent Supportive Housing for families with children. This change supports the All Home Family Homelessness Initiative and the System Realignment Targets. The sponsoring agencies are voluntarily closing their programs, and the funds are being re-directed into permanent supportive housing for families developed by the same set of agencies.

Agency	Existing Project	New Project	Notes
Compass Housing Alliance	Homestep	Ronald Commons	Homestep is a scattered sites model; units transferred to other homeless projects.
Solid Ground	SandPoint Families TH	SandPoint Families PSH	Uses existing facility
YWCA	Family Village TH	Family Village PSH	Uses existing facility

b. Reallocation projects

Reallocation projects are new projects made possible by redirecting funding from current renewal projects. The only project types eligible for funding through reallocation are: (1) Permanent Supportive Housing, (2) Rapid Re-housing, (3) HMIS (Homeless Management Information System), (3) Coordinated Entry.

c. Renewal Projects

Renewal Projects are projects currently funded by the HUD Continuum of Care (CoC) Program. The Seattle/ King County CoC is required to place a designated dollar amount in Tier 2. A number of renewal projects may be placed in tier 2 in order to cover a portion of the \$4,652,312 (15% ARD) that is not otherwise reallocated from existing projects.

d. Bonus Projects

The Seattle/ King County CoC is eligible to apply for \$4,652,312 in "Bonus" funds. Only two (2) project types are eligible for bonus funds: (1) Permanent Supportive Housing for chronically homeless households (singles or families) and (2) Rapid Re-housing (for any/all populations including youth and young adults).

2. PROJECT TYPE

Project Type is the second priority consideration. Using HUD's scoring schema different project types will score differently and how these projects are placed will affect the CoC's ability to fully secure Tier 2 funds. The project types and score range are noted below:

Scoring Category	Score	Comments
Project Type	10	10pts – PSH, RRH, Safe Haven, HMIS, Coordinated Entry*; TH for YYA 3pts – Transitional Housing for Families or Single Adults 1pt – Supportive Services Only (SSO) renewal

***NOTE: Coordinated Entry**

HUD requires that all CoCs establish a *Coordinated Entry System* and further requires the participation of all CoC-funded projects. Coordinated Entry (CEA) is the one "Supportive Services Only" (SSO) project to which HUD will give full points for project type. HUD allowed use of CoC funds for CEA once in 2012 and may not provide this opportunity in the future.

3. PROJECT RANKING

With a maximum of 20 Project Ranking points for each project, cost becomes a strategic element in the placement of projects. Each project ranking score is affected by the amount of Tier 2 funding allocated to the project above it in the project ranking.

Scoring Category	Score	Comments
Project Ranking	20	A calculation based on project application amount and amount of Tier 2 funding already allocated

2015 McKinney Continuum of Care Tiering

Priority Listing Decision Factors

The following assumptions were used to guide decisions regarding priority placement in Tier 2:

1. **Include only those projects that can receive full points for both project type (10 points) and commitment to policy priorities (10 points).**

Rationale: Maximizing points for each of HUD's scoring factors ensures the greatest likelihood of maintaining current funding and securing additional funding for the CoC. NOTE: based on HUD's schema this excludes from Tier 2 any transitional housing for families with children or for single adults, as well as Services Only (SSO) projects.

2. **Order applications from smallest to largest funding requests within the four Categories of projects, except where local values and HUD priorities may dictate otherwise.**

Rationale: Placing smaller requests before higher requests will result in marginally higher HUD project ranking scores for projects within that classification, which may result in additional funding for the continuum.

3. **Value Realignment Projects as the first priority in Tier 2.**

Rationale: These projects are voluntarily reallocating funds and realigning their projects in collaboration with the Family Homelessness Initiative and in support of family system realignment efforts. This effort is designed to rebalance our system and better match homeless housing program types in the community with the needs of the homeless families being seen in the system. Permanent Supportive Housing for Chronically Homeless households is a HUD priority, and supports HUD's goal to end chronic homelessness by 2017, as well as the goal to end family homelessness. These projects will get HUD's maximum score for program type and commitment to policy priorities

4. **Use the CoC preliminary score based rank order to identify renewal projects for placement in Tier 2 by identifying projects from the bottom and moving up the rank order to select projects that maximize HUD's Project Type/Project Priority points and face the least risk in Tier 2.**

Rationale: A certain number of renewal projects are being placed in Tier 2 to complete the dollar amount that we are required to place in Tier 2.

5. **Value renewal projects that are strategically placed in Tier 2 to meet the dollar amount we are required to place in Tier 2 as the second priority.**

Rationale: These projects are existing projects receiving HUD CoC funding that are being placed in Tier 2 to meet the dollar threshold the Seattle King County CoC is required to place in Tier 2. The projects meet HUD project type and commitment to policy priorities

6. **No renewal Supportive Services Only Projects will be included in the 2015 CoC Program Application and available funds will be reallocated to new projects.**

Rationale: SSO projects are HUD's lowest priority of all project types, receiving one of ten points for project type in the 2015 NOFA. It is highly unlikely that an SSO project placed in Tier 2 would be funded and placement of an SSO project in Tier 2 would result in a loss of funding to our CoC. Any SSO project in Tier 2 would start at a nine point disadvantage. Placing them in Tier 1 means that an equivalent dollar amount of housing projects would be placed in Tier 2.

Seattle King County Continuum of Care (WA-500) TIER 2	
Amount of Annual Renewal Demand placed in Tier 2 (15% of ARD)	4,652,312

The Seattle/King County Continuum of Care is required to place \$4,612,352 of Annual Renewal Demand (ARD) funds in Tier 2. This is 15% of the total of all of the CoC projects that are eligible for renewal in 2015.

The following tables outline, by project category or type 1) the proposed sources of Tier 2 ARD funding 2) the proposed uses of Tier 2 ARD funding, and 3) the number of new projects (by project type) that will result from this reallocation process

Proposed Sources of Tier 2 ARD Funding	
Services Only Projects	3,255,641
Realignment Projects	512,504
Relinquishment of funds (projects not renewing)	237,885
Underspending	62,500
Renewal Projects	500,012
Other **	43,810
	4,612,352

** The remaining dollars needed will be taken from another project or projects where there is underspending or where the grant can otherwise afford to lose that amount.

Proposed Uses of Tier 2 ARD Funding**	
Realignment Projects	639,923
Renewal Projects	500,012
New PSH for Chronically Homeless households	358,717
New Rapid Re-housing	1,241,200
Coordinated Entry	1,872,500
	4,612,352

** Project Categories are not listed in priority order

New Projects Created through the Reallocation Process	
Project Type	# of Projects
New PSH for Chronically Homeless Families	3
New PSH for Chronically Homeless Individuals	2
New Rapid Re-housing project	1
Coordinated Entry	1

2015 McKinney Continuum of Care Local Application Scoring Elements

Element	Data Source	Details	Points	Scoring Threshold
Leverage	intent to apply	Leverage: all other resources that support the project; HUD requires a 25% match; CoC awarded full point on Leverage at 150%;	3	50%
Spending	intent to apply	Were grant funds fully expended? Partial credit for extenuating circumstances (eg., new project start-up)	2	
Occupancy	intent to apply + APR	95% for full points	5	85%
Special needs	APR	% of participants with 2+ disabilities	5	
Eligibility	APR	Residence Prior to Entry: % literally homeless (coming from streets, shelter, transitional housing, safe haven). No points if less than 90%	5	90%
Length of stay	APR	Full points for meeting or exceeding system target	5	
TH to PH	APR	No points if less than 50%; Full points for meeting or exceeding system target		50%
PH>6mos	APR	PH> 6 months is a HUD measurement point in the APR	10	
SSO to ES/TH	APR	Service Only Projects awarded 1/2 credit for exits to ES		
Stability bonus	APR	TH to PH is < 90 days; PSH: % exit to PH	4	
Known exits	APR	No points if more than 10% exit to unknown.	3	90%
Universal data	APR	.5 points for each element missing (DV, HIV/AIDS and consent data Elements excluded from calculation)	6	
Exits w/Earned Income	APR	% with income from employment (CoC Program goal is 19%)	3	
Exits w/income from "other" cash source	APR	% with "Other" cash income (such as SSI, SSDI, TANF, etc)	3	
Exits w/ income from non-cash sources	APR	% with non-Cash sources (such as Food Stamps, Medicaid, etc). points if less than 95%	3	95%
Exits with no resources	APR	% with no resources either cash or non-cash at exit. No points if greater than 10%	3	90%
System Priorities	program type	Permanent Housing - 15 points; Transitional Housing - 10 points; Serving exclusively chronically homeless - 3 points	18	

NOTE: Scoring adjustments are made where needed for projects with fewer than 10 units / where "n" is less than 10

2015 Final HUD McKinney Continuum of Care Priority Order

Rank	Sponsor	Project	Target Pop.	Area	Program	Score	Cost	Aggregate \$
1	Archdiocesan Housing Authority	St.Martins on Westlake	Disabled Adults	Sea	PSH	64.00	197,739	
2	DESC	Scattered Site Leasing	CH - singles	Sea	PSH	60.50	557,569	755,308
3	Catholic Housing Services	Patrick Place	Disabled Adults	Sea	PSH	60.00	136,392	891,700
4	Compass Housing	Nyer Urness	CH - singles	Sea	PSH	59.00	479,324	1,371,024
5	DESC	Canaday House	CH - singles	Sea	Perm	59.00	345,401	1,716,425
6	Seattle Housing Authority	The Beacon	Disabled Adults	Sea	PSH	59.00	9,896	1,726,321
7	Archdiocesan Housing Authority	Rose of Lima House	Disabled Adults	Sea	PSH	58.00	106,814	1,833,135
8	DESC	Rainier	CH - singles	Sea	PSH	56.00	498,492	2,331,627
9	Transitional Resources	Avalon Place	CH - singles	Sea	Perm	56.00	32,335	2,363,962
10	Catholic Community Services	Aloha Inn	Single Adults	Sea	Trans	54.00	201,576	2,565,538
11	Compass Housing Alliance	Rosa Parks / Mary Witt	Single Adults	Sea	Trans	54.00	26,284	2,591,822
12	DESC	1811 Eastlake	CH - singles	Sea	PSH	54.00	607,261	3,199,083
13	YWCA	Opportunity Place	Disabled Adults	Sea	PSH	54.00	114,450	3,313,533
14	DESC	Evans House	CH - singles	Sea	PSH	53.50	197,823	3,511,356
15	DESC	Lyon Building	Disabled Adults	Sea	PSH	53.50	402,635	3,913,991
16	AHA	Noel at Bakhita	CH - singles	Sea	PSH	53.00	150,518	4,064,509
17	VCCC	Valley Landing	Disabled Adults	BOC	PSH	53.00	150,986	4,215,495
18	Kent Youth and Family Services	Watson Manor	Youth / YA	BOC	Trans	52.50	38,134	4,253,629
19	AHA	Dorothy Day House	Disabled Adults	Sea	PSH	52.00	25,422	4,279,051
20	DESC	Cottage Grove Commons	CH - singles	Sea	PSH	52.00	622,324	4,901,375
21	AHA	Ozanam Place	CH - singles	Sea	PSH	51.00	294,454	5,195,829
22	AHA	Ozanam Place	CH - singles	Sea	PSH	51.00	27,395	5,223,224
23	Compass Housing	Cascade Women's	Single Adults	Sea	Trans	51.00	80,012	5,303,236
24	Youthcare	Home of Hope	Youth >18 only	Sea	Trans	51.00	181,306	5,484,542
25	DESC	Aurora Supportive Housing	CH - singles	Sea	PSH	50.00	500,216	5,984,758
26	King County / PHG	Shelter Plus Care SRA	All	Reg	PSH	49.50	1,169,402	7,154,160
27	King County / PHG	Shelter Plus Care TRA	All	Reg	PSH	49.50	\$7,183,417	14,337,577
28	YouthCare	Straley House	Youth >18 only	Sea	Trans	49.00	105,602	14,443,179
29	Compass Housing	Scattered Sites	Single Adults	Sea	Trans	48.00	116,397	14,559,576
30	El Centro de la Raza	ECR Trans Housing	Families	Sea	Trans	48.00	17,603	14,577,179
31	Friends of Youth	New Ground Bothell	Youth >18 only	BOC	Trans	48.00	123,062	14,700,241
32	DESC	Kerner Scott	Disabled Adults	Sea	Safe Haven	48.00	443,471	15,143,712

2015 Final HUD McKinney Continuum of Care Priority Order

Rank	Sponsor	Project	Target Pop.	Area	Program	Score	Cost	Aggregate \$
33	The Salvation Army	William Booth Center	Single Adults	Sea	Trans	47.50	253,988	15,397,700
34	YWCA	Multi- Agency Demo	Families	Reg	Trans	47.50	85,614	15,483,314
35	LIHI	Martin Court	SA & Families	Sea	Trans	45.00	105,000	15,588,314
36	YWCA	Windermere	Families	Sea	Trans	45.00	29,683	15,617,997
37	Solid Ground	Broadview	Families	Sea	Trans	44.50	158,620	15,776,617
38	Community Psychiatric Clinic	Cedar House	Youth >18 only	Sea	Trans	43.50	168,153	15,944,770
39	Community Psychiatric Clinic	El Rey	Single Adults	Sea	Trans	43.00	75,171	16,019,941
40	Plymouth Housing Group	Williams Apartments	Disabled Adults	Sea	PSH	42.50	498,714	16,518,655
41	DESC	Interbay	CH - singles	Sea	PSH	---	1,215,012	17,733,667
42	DESC; CCS; REACH; PHG	PSH Rent Assistance	CH - singles	Reg	PSH	---	4,147,675	21,881,342
43	Solid Ground	Journey Home	Families	Reg	RRH	---	521,366	22,402,708
44	DESC	Rapid Re-Housing	All	Reg	RRH	---	460,203	22,862,911
45	Seattle-King County CoC	Rapid Re-Housing	Families	Reg	RRH	---	545,123	23,408,034
46	PHG	Coming Home	Single Adults	Sea	Trans	42.00	457,048	23,865,082
47	Youth and Outreach Services	Dove House	Youth < 18	Sea	Trans	41.50	121,545	23,986,627
48	United Indians of all Tribes	United Indians Youth Home	Youth >18 only	Sea	Trans	41.00	343,565	24,330,192
49	Consejo	Mi Casa	Families	BOC	Trans	40.75	67,113	24,397,305
50	YWCA	Anita Vista	Families	BOC	Trans	40.75	57,319	24,454,624
51	New Beginnings	New Beginnings Transitional	Families	Sea	Trans	40.00	326,054	24,780,678
52	VVLP	VVLP Burten House	Single Adults	BOC	Trans	40.00	63,258	24,843,936
53	VVLP	VVLP Bennett House	Single Adults	Sea	Trans	39.00	23,579	24,867,515
54	City of Seattle	Sand Point Youth	Youth / YA	Sea	Trans	39.00	548,598	25,416,113
55	Auburn Youth Resources	Severson House	Youth >18 only	BOC	Trans	38.00	108,286	25,524,399
56	Lifewire	My Friend's Place	Families	BOC	Trans	38.42	251,744	25,776,143
57	Low Income Housing Institute	Columbia Court	Families	Sea	Trans	32.50	36,141	25,812,284
58	Multi-Service Center	Transitional Family Hsg	Families	BOC	Trans	29.50	26,724	25,839,008
59	The Salvation Army	Hickman House	Families	Sea	Trans	31.43	77,838	25,916,846
60	YWCA	Auburn TH Program	Families	BOC	Trans	29.00	42,540	25,959,386
61	City of Seattle	Safe Harbors	All	Reg	HMIS	---	403,714	26,363,100
					85% Annual Renewal Demand (ARD)			26,363,100

2015 Final HUD McKinney Continuum of Care Priority Order

Rank	Sponsor	Project	Target Pop.	Area	Program	Score	Cost	Aggregate \$	
Tier 2 - 15% ARA	YWCA	Family Village PSH	CH - families	BOC	PSH		101,650	26,464,750	
	Compass Housing Alliance	Ronald Commons	CH - families	BOC	PSH		144,450	26,609,200	
	Solid Ground	Sand Point Families PSH	CH - families	Sea	PSH		393,823	27,003,023	
	YouthCare	Ravenna House	Youth >18 only	Sea	Trans	35.00	151,856	27,154,879	
	FOY / THS / YMCA / Ycare	RRH - YYA #1	Youth >18 only	Reg	RRH		750,000	27,904,879	
	Sea/King CoC	Coordinated Entry	All	Reg	SSO-CEA		1,872,500	29,777,379	
	Plymouth Housing Group	7th and Cherry	CH - singles	Sea	PSH		270,710	30,048,089	
	Community Psychiatric Clinic	Harbor House	Disabled Adults	Sea	Safe Haven	34.00	348,156	30,396,245	
	FOY / THS / YMCA / Ycare	RRH - YYA #2	Youth >18 only	Reg	RRH		502,537	30,898,782	
	YWCA	Opportunity Place / Seneca	CH - singles	Sea	PSH		116,630	31,015,412	
	Tier 2 - BONUS	Evergreen Treatment Services	REACH Scattered Sites #1	CH - singles	BOC	PSH		522,152	31,537,564
		Neighborhood House	Rapid Re-housing	All	Reg	RRH		546,037	32,083,601
		DESC	Estelle	CH - singles	Sea	PSH		828,912	32,912,513
		DESC	RRH expansion	Single Adults	Reg	RRH		553,497	33,466,010
		Evergreen Treatment Services	REACH Scattered Sites #2	CH - singles	BOC	PSH		552,152	34,018,162
		DESC	Keys Expansion	CH - singles	Reg	PSH		824,781	34,842,943
DESC		Keys Expansion	CH - singles	Sea	PSH		824,781	35,667,724	
CoC Planning		CoC Planning (non-competitive / not part of tiering)					930,462	36,598,186	

Amount for Tier One Projects (85% of Annual Renewal Demand (ARD))	26,363,100
Amount for Tier 2 Projects (15% of ARD)	4,652,312
WA-500 ARD (the total amount of all CoC renewal projects)	31,015,412
BONUS Project – PSH for Chronically Homeless and/or RRH	4,652,312
CoC Planning Grant (considered new by HUD each year)	930,462
Application TOTAL	36,598,186